

GO Green
Sustainable
Smart
Growth



About Us

The Sustainability norms have become more critical than ever. Consumers are becoming increasingly aware of the negative impacts on their lifestyles, purchases, and travel habits have on the environment, and globally, all stakeholders are aligning with businesses that align with their values and processes.

Sustainable practices support ecological, human, economic health, and vitality.

Resources are finite and, therefore, should be used conservatively and wisely with a view to long-term priorities and consequences of the ways in which resources are used and deployed.

We are a team of senior professionals, helping organizations maximize their profits and efficiency while reducing their environmental footprint through research and strategy.

With a focus on Mergers and Acquisitions, we operate under the primary verticals:



Renewable Energy

M&As of stressed assets in the Solar, Wind, Hydro, Wave, and EV sectors. Carry out energy surveys and audits and advise clients on sources of renewable energy, smart energy, smart city projects & solutions.

Infrastructure

M&As of stressed real-estate assets and providing advisory services on sustainable solutions within the norms of the environmental requirements and infrastructure sectors by analysing the available technical data. These include highways, land & buildings, water projects, pharmaceuticals & chemicals and industrial sectors.

Services

We provide Energy Storage Solutions for the Renewable Energy Sector, Telecom sector, Data Storage and Banking Sector, Military & Mission Critical Projects, and the Hospital & Hospitality sectors. We help clients in engaging with potential investors, mergers & acquisitions, solutions & growth initiatives with innovative products and services. We also help in liaising with various government departments using our network of professionals.

Manpower

We have the ability to align diversified and intricate HR needs of our clients by providing reliable and strategic staffing solutions including L&D interventions by understanding the significance of aligning talent strategy with business strategy with business strategy we tend to offer workforce solution that drive businesses forward.

Acquisition of specific portfolio projects and execution of the same as per our core objectives being mission and vision goals.

Iry Solutions strong reputation has taken us forward as a 'preferred service provider' for most of the top blue chip companies in India, the APAC, MENA and the ASEAN region, for most of the incumbent sectors with the small, medium to large players in these industry segments, for their position closure, over years.



I REMEMBER
you



#irememberyou
#leadingyourtomorrow

**DID YOU
KNOW**



IRY Solutions stands for “**I Remember You,**” reflecting a commitment to sustainability and environmental stewardship. The organization’s mission is to honor Earth by promoting green and sustainable practices in every project, aiming to leave a healthier planet for future generations. Recognizing the critical role Earth plays in our existence, IRY Solutions emphasizes the urgent need to protect our planet’s limited resources from pollution and depletion. By adopting measures like reducing waste, reusing materials, recycling, conserving water, and educating others, the organization strives to mitigate environmental damage and ensure a viable future for all living beings. The mantra “Reduce, Reuse, Recycle” encapsulates this ethos, guiding actions towards ecological balance and a sustainable lifestyle.

#irememberyou
#ourloyaltymantra

ME
WE

#leadingyourtomorrow
#iambecauseyouare

Breaking growth barriers



- Compete with yourself! Strive for higher!
- Always remain a Seeker of knowledge
- Don't be afraid to say I don't know, it's okay not to know
- the love to rise above colleagues should be removed
- Put your pride aside be prepared to work collaboratively!
- Not even waste is waste!
- The only thing that ever ever gets wasted is Time.
- Life=Time. Make the most of it!
- One thing you may not want to ever ever let go off is..your Values.
- Great businesses are built not just with efforts and hard work but great Relationships!
- Value every Relationship you have and the ones you are about to build and believe me..Inshallah..God willing
- ...'Sky will be the limit'
- And remember "if you were born to fly not even gravity can bring you down



Advisory Board



Sanjeev Anand
Advisor

Currently Sanjeev is the Group CEO of Atlas Mara-BancABC. He has been a serial CEO leading and advising institutions spanning Asia, Europe, GCC and Africa, across regional and global banking groups such as Citigroup, Actis-I&M, Banque Populaire, Development Bank of Rwanda and Euro Exim Bank. His track record has been in transformation, turnaround, start-ups, scaling and M&A. He retains a number of Directorships in banking, financial services and manufacturing sector.

He is a Life Member of the BRICS Chamber of Commerce and was its Honorary Director for Africa, working on investment and trade facilitation. He was also the Vice Chairman and acting Chairman, for two terms, for an emerging sovereign fund, guiding its formation. His experience includes financings and projects for public and private sector companies, as well as PPP working alongside local, DFIs, bilateral and multilateral partners. He has been the member of the investment committee for Access to Finance and the Steering Committee of the East Africa Monetary Unification. Sanjeev is a chartered accountant and an Honors graduate, with distinction, from Delhi University. He has been Chairman Banker's Association for two terms and Vice Chairman Leasing Association. He has taught certified courses in Finance, Leadership and Credit internationally. Under his leadership Awards and Accolades include Best Country Bank from Euro Money and Global Finance for several years, Most Technologically Innovative Company by CIO 100 and Best Digital Wallet.



Debasish Banerjee
Advisor - Engineering, Energy & Optimisation

Decades-long MD/CEO with proven success in turning around billion-dollar businesses. Led transformations with disruptive technologies and new markets. Embraced uncertainty to drive business growth.

Turning challenges into opportunities drove a 20% revenue increase in Power Distribution through organic growth and M&A, while innovative tech reduced T&D losses by Rs. 1750 Cr. Business process improvements saved Rs. 400 Cr. and cashflow improved 40% via Capex optimization. This inclusive approach, led by a highly skilled team, managed the entire power value chain through a sustainable 5D framework.

Passionate clean energy expert driving innovation in renewables, storage, EVs, and hard-to-abate sectors. Creates distributed energy solutions using virtual power plants, smart tech, and blockchain-based P2P trading. Optimizes energy efficiency for residential and commercial clients with automation and demand response strategies. Delivers energy security, affordability, and a smooth transition to clean energy through on-site RE generation and battery storage.

As Reliance Energy CEO, I boosted profitability, tackled competition, and secured a new license through operational excellence and customer focus. MNCs like Schneider Electric are thriving in India, while established players like Crompton Greaves are consolidating their lead in power and industrial sectors.



**Squadron Leader Prerana Chaturvedi - Veteran
Advisor - Armed Forces & Defence Practice**

With over 30 years of experience in diverse fields such as Strategy, Operations, Management, Business Aviation, Aerospace & Defense, and Electric Mobility, She is an effective communicator with strong analytical and problem-solving skills. Fiercely loyal, skilled in driving innovation, and fostering team success. Her mastery of the art of learning and adaptation, coupled with her entrepreneurial mindset, makes her proficient in carving out new paths and fostering a culture of innovation and growth.

She has honed her art of pioneering by successfully leading multiple groundbreaking startups. A shining star in the automotive industry, she is disrupting a sector poised to make global history. You'll find her with sleeves rolled up, working collaboratively with her team to relentlessly pursue goals and overcome obstacles.



**Kanika Mohan Saxena
Advisor**

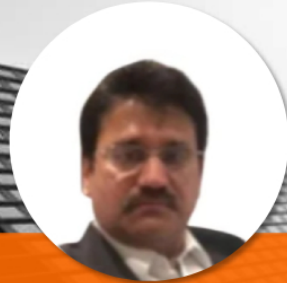
A renowned executive with two decades of experience in the telecom, entertainment, and media domain. My experience includes responsibilities in P&L management, content marketing, business planning, revenue generation across television, film, digital, OTT, and the entrepreneurial ecosystem.

She has played a significant role in shaping the stories of the 700 million internet users and 1.125 billion mobile subscribers by navigating the rapidly changing media and telecom ecosystems. Her comprehension of media trends, technology, and consumer behavior has allowed her to be recognized as a visionary leader in the creation of digital and mobile-first businesses.

Over the last 14 years, she has led large teams across her stints, building profitable business ventures. She has contributed to the growth and success of prominent media and telecom brands, including Vodafone Idea, Fox Star Studios, Walt Disney, Sony, Zee TV, Balaji Motion Pictures, and WPP Communications.

She possesses a deep understanding of market dynamics and a sharp acumen for consumer insights. Additionally, her strong analytical skills and strategic mindset have allowed her to identify untapped opportunities and drive innovation in highly competitive industries.

A TED Talk speaker and a renowned public motivational speaker, she is also India's second female master scuba diving trainer and an advocate for sustainability, ocean conservation, and cancer awareness and support structures.



K. Siva Kumar
Advisor & Director

A seasoned leader with over 33 years of experience, consistently spearheading management methods in diverse, multi-industrial environments, overseeing revenue, and managing operations across multiple international locations.

With extensive experience spanning nine countries, adeptly navigating complex business environments across diverse geographies, culminating in a contemporary global outlook. This expertise includes establishing and overseeing joint ventures, managing stakeholders effectively, and coordinating collaborative projects. Additionally, served as a director on the boards of a desalination project with a capacity of 100 MLD, an engineering company based in Singapore, and a subsidiary of a technology corporation based in the United States, specializing in water solutions.



OVD Prasad
Advisor

OVD Prasad is not just a financial professional; he is also a visionary entrepreneur at the helm of a thriving manufacturing company and an engineering and on-site works enterprise. Under his adept leadership, these companies have not only flourished but have also contributed significantly to various industries.

With a distinguished portfolio that includes the manufacturing, testing, and commissioning of a wide array of process equipment, pressure vessels, air fin coolers, and more, Prasad has established a legacy of excellence in engineering innovation. Moreover, his esteemed company board has been graced by industry luminaries such as the Former Managing Director of BHPV, and Former Executive Director of Tungabhadra Steels, underscoring Prasad's standing as a respected leader within the business community.



Leadership Team



Srinivas Kota
Managing Director

The individual has successfully managed large infrastructure projects in both private and government sectors, with a total cost of \$760 million. They have managed organizations like Bridge & Roof and Air Liquide, with annual turnovers of \$200 million. With 33 years of experience in the infrastructure industry, they have managed projects worth over \$20 million. Notable achievements include managing 17 concurrent projects with a CAPEX of \$24 million per year, managing procurement of over \$200 million per year, and acting as an independent project coordinator for a reputed school.

Director on Board on IRY SOLUTIONS PVT LTD., IRYGEN WATER SOLUTIONS PVT LTD., PONNA INFRA PVT. LTD.



Shaibal "Casper" Ghosh
Executive Director & CEO

He is better known as "Casper" & is a known P&L leader and inspirator with 30 years of hands-on experience in globally diversified international markets. He has worked with Xerox Corporation, been the Country Head of the AMEA Region for Apple Technologies, Head of Sales for Usha Martin Telecom/ Hutch, a Vice President with Macmillan LLC, UK, the APAC Head for Borosil, representing Corning Solar Glass Division, President of International Operations and Head Marketing for Vikram Solar and Waaree Energies, Group CEO of Partex Group of companies in Bangladesh, COO with Navitas Solar in India and APAC CEO for Tesla Power USA in India. He was the Vice Chairman for CII for Energy at a national level and represented the sustainability team for FICCI working closely with UNFCCC.



Christopher James
Director

Currently the MD and chairman for SRI SAI SIAN INFRA AND TRADING PVT LTD handled multiple EPC solar projects within Telangana, Andhra Pradesh & Karnataka, fortunate enough to be associated and worked for amazing clients such as AZURE PWER, TATA POWER, RENEW POWER, SUNPOWER INDIA & RADITE ENERGY Etc. He is the peoples Leader, with 15 years of corporate management experience into Technical, Customer Care and BFSI carrying an overall experience of 19 years, values/follows strategic planning & management diligently in delivering client expectations with ease. Prior to bidding farewell to corporate he has worked with multiple U.S & Australian clients and has been a Transition Lead/Manager for 3 onsite (Australian) transitions achieving milestones in a very short timeframe successfully.



Arindam Basu
Advisor - Finance and M&A

Arindam has over 16 years of experience in fund raise, capital markets and equity research. He has previously worked at Amp Energy (Delhi), Azure Power (Delhi), Bankers without Boundaries (Delhi and London), Barclays (New York and London), and Lehman Brothers (Mumbai). Arindam is an MBA from IIM Lucknow and a has a Degree in Engineering from Delhi University. Arindam currently runs a fundraise and financial services advisory called Basic Roots Consulting focused on enabling early-stage ventures access growth capital. He has significant experience in the clean tech and sustainability across industries such as solar, wind, electric mobility, recycling, and desalination.



Principal Consultants



Navratan Katariya
Senior Principal Consultant
EPC / Technical / Green Tech

Navratan Katariya is an electrical engineer, Masters in cleantech / energy systems from IIT Mumbai and MBA from IOU, Netherlands. In his professional journey of over 30 years, Navratan has an experience of setting up 14 new businesses for companies he worked for and 2 of his own, in the renewable energy and engineering domain. He started and led the solar business of companies like Sterling & Wilson Ltd. and Waaree Group. He also spent almost a decade in IT industry, working with California based companies like SunGard and iPass (a subsidiary of Syntegra.net).

He is now a Director, Startup engagement, Innovation and International partnerships at Centre of Excellence IoT & AI, NASSCOM, Bangalore in areas of deeptech used in Agritech, Cleantech, Healthcare, Mobility/transport, Industry Automation, Smart Cities etc.



Kim Collaco
Senior Principal Consultant
Strategy and Sustainability

An MBA with 16 years' experience across strategy, business transformation, business development, marketing, and cross border business including development of new markets in India, UK, Europe, Asia, Oceania and the US. Experience in India inbound set ups and joint ventures and technology commercialisation.

Successfully built and executed Go-to-market and market expansion strategies across technology, aerospace, financial services, professional services and smart energy. Kim holds an MBA in Strategy from the University of Cambridge and is currently located in Lyon France where she is involved in various projects around sustainability, renewable energy, batteries, cross border trade etc.



Manish Jeloka
Senior Principal Consultant
Investments and Investor Relationships

Manish Jeloka is a renowned figure in the Banking, Financial Services, and Insurance (BFSI) sector with over 31 years of experience. He has managed business units, identified market opportunities, and driven growth across various domains. He has held positions in senior and country management committees of major institutions like Citibank, American Express Bank, Sanctum Wealth, and Standard Chartered Bank in India and South Asia. Manish is a thought leader, focusing on regulatory compliance, risk management, and establishing a strong culture of conduct and governance. He also collaborates with start-ups, guiding and mentoring them, and is dedicated to digitalizing the finance vertical. Manish also coaches students at the Indian Institute of Management Ahmedabad.



Hitesh Saini

Senior Principal Consultant Lead
Insurance Practice and Customisation

He started in 2014 after completing a post-graduation in Insurance from Manipal Academy. He went on to work with HDFC, Squareyards, and Policy Bazaar, where he gained valuable insights into the insurance market. Working in this domain and interacting with people both inside and outside the industry made him realize the lack of financial literacy among the general population.

Throughout his career, he has witnessed that many people are entirely unaware of how to make insurance claims, and some are unfamiliar with the concept of insurance in general. This realization marked the beginning of his startup journey. He has always been passionate about improving people's lives by addressing real problems, and after years of working with these reputable brands, he noticed a significant knowledge gap when it comes to insurance benefits and the claims process.



Pankaj A Jain

Senior Principal Consultant
Investor Relations & Engagement

A gold medallist from Indian Institute of Foreign Trade (IIFT, India) in international business and MBA in Marketing Pankaj is an energetic and proficient business enabler with 16 years of industry experience in offering investments and structuring solutions to Indian and global client base. Pankaj is an avid believer of "Karma"- As you sow, so shall you reap.

Pankaj has experience in advising individuals, families, businesses and institution on Investment and structuring. He is currently involved with Prometheus Global – Global Investment solution provider, and ProGrowth Ventures- Mid Market growth funding for Start-ups.



Ravi Kumar Murarka

Senior Principal Consultant
Audits, Finance Compliance Management

Ravi Kumar Murarka, a Chartered Accountant (CA), Company Secretary (CS), and Cost Accountant with over 26 years of experience in finance, has held leadership roles in finance, accounts, and commercial functions. His expertise lies in strategic financial management, financial analysis, and regulatory compliance. Murarka's key areas of expertise include strategic financial management, financial analysis and reporting, and corporate governance and compliance.

His professional qualifications include a Chartered Accountant (CA), Company Secretary (CS), and Cost Accountant. Murarka's key attributes include visionary leadership, effective communication, a result-oriented approach, and continuous learning. He is committed to driving organizational growth, financial stability, and stakeholder value. Murarka is committed to staying updated on industry trends and regulatory changes. He is eager to connect with organizations to explore how he can contribute to their success.



Raj Sekhar
Senior Principal Consultant
Learning & Development

"Bose" is an HR Business Architect with more than 15 years of experience in the HR & Talent Acquisition ecosystem. Proven track record of scaling 3X revenue in his last assignment, He believes in drilling down to core business insights with actionable insights & keeping the business lean at all times. A certified Scrum Master, Data Analyst, 6 Sigma Green Belt & Change Manager.



Shubhendu Bose
Senior Principal Consultant
HR Practice - Talent Acquisition &
Strategic Staffing Solutions

"Bose" is an HR Business Architect with more than 15 years of experience in the HR & Talent Acquisition ecosystem. Proven track record of scaling 3X revenue in his last assignment, He believes in drilling down to core business insights with actionable insights & keeping the business lean at all times. A certified Scrum Master, Data Analyst, 6 Sigma Green Belt & Change Manager. Shubhendu Bose Founder & Director of Informica Solutions.



Lt. Sandhya Suri
Senior Principal Consultant
People Management

She is a Change Enabler, 3x TEDx inspirational Speaker, Navy Veteran with 28 years of cross-functional experience specialising in Leadership and Behavioural Sciences, Performance Profiling, Talent Acquisition, Mapping and Scouting Human Resources Strategy in the domain of Change Management.

Recipient of several awards including the Winner of Digital Global Public Speaking Championship by MS Talks, and Inspiring Women of the Year Award by ASSOCHAM for her contribution for women empowerment.



Saikat Ganguly

Senior Principal Consultant

Fund Management and Treasury Advisory

Mr. Ganguly, an MBA and AMP from the Indian School of Business, has over 22 years of experience in sales and business development in equity, commodity, and currency markets, life/general insurance, retail assets, and distribution of financial products and services. He has worked with organizations like BMA Wealth Creators, Reliance Money, IL&FS, and Tata TD Waterhouse Ltd, and most recently, as the CEO of Diamond Star Consulting JSC, Vietnam, the leading distributor of Personal Loans Credit Cards and insurance products in Vietnam.

He has expertise in retail distribution, handling institutional and corporate sales developing large scale point of sale networks, managing sales and business development, distribution channel, operations, and customer service Mr. Ganguly has expertise in budgeting for annual sales gross profit, cost manpower, and POS expansion.



Somik Banerjee

Senior Principal Consultant

Branding & Marketing

A passionate marketer and a marketing communication professional with over 2 decades of experience in brand & experiential marketing tailor-made for both urban and upcountry markets using ATL, BTL and Digital mediums. He has been associated with some of the leading brand marketing and advertising agencies in the past along with a brief stint in TV production.

In the past he has successfully led the zonal marketing for Mahindra & Mahindra (Automotive) for the East zone. In his previous stint, he was heading the marketing communication department at Tesla Power USA for the Asia-Pacific region.



Gopal Jhunjunwala

Geography Head - East

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He is an avid finance enthusiast with experience across financial consulting, insurance advisory & the white goods industry. He's been assisting clients in raising funds through different channels & across geographies. With total work experience of over 45 years, he's the man of wisdom in the group with a panache for networking & client relationships. In his long career he has been associated with diverse organisations like Salora, Noppo Group, Duro Plywood, Minwool Rock Fibres, Andhra Polymers & the Jiwarijka Group.



Carlo Doniselli
Partner- Europe
Business & Operations

An entrepreneur with extensive experience in management consulting, strategic marketing and supply chain management.

He has over 25 years of experience as a manager with the major consulting firms (the Big Four), where he developed strategic and management consulting projects for important multinational corporations.

He has been involved in numerous collaborations with manufacturing companies in the photovoltaic industry, developing sales and marketing strategies for the domestic and international markets.



Md Tareq Aziz
Partner - Canada
Business & Operations

Md Tareq Aziz, born in 1970 in Bangladesh, is a renowned marketing professional with an MBA major in Marketing. He has a successful career in brand management and marketing communications, managing marketing activities for MNC and local brands such as Mortien, Veet, Harpic, and Shark Energy Drinks. Tareq has also launched and relaunched brands like Lafarge Supercrete Cement, Emami Fair & Handsome, Veet, Westin Dhaka, and Toyota Avis.

His skills include strategic marketing planning, demand planning, sales forecasting, promotional plans, digital and social media activities, SEO, SEM, Google Analytics, event management, market research, and stakeholder negotiation. He has held key positions such as Executive Director at Building Technology & Ideas Ltd. and Head of Marketing at Partex Star Group, TVS Auto Bangladesh, and Basundhara Group.



Ashok Gidwani
Partner – North America
Business & Operations

Mr. Ashok Gidwani is a Mechanical engineer from IIT Kharagpur, 1965. He has worked with Bechtel India Ltd (1965-1967) after which he settled in Pittsburgh, USA. He has done his MBA from University of Pittsburgh, 1969.

He established FABCON which produced metal processing products for steel and aluminium industries. He has also worked as manufacturer's representative for HVAC products that reduced electrical and natural gas usage over traditional products.



Ms. Syeda Shahrazad Rahman
Partner – Bangladesh
Business & Operations

Ms. Syeda Shahrazad Rahman is a business development expert with over fifteen years of experience in various industries. She has worked with multinational corporations and foreign diplomatic missions, and is affiliated with Maverick, a family-related Business Consultancy firm. She offers voluntary pro-bono assistance to local and foreign businesses and has helped many companies establish and expand their operations in Bangladesh. Ms. Rahman has a broad range of skills and expertise, enabling her to handle diverse business situations. She is committed to contributing to the community through her philanthropic goals and professional contribution to the Bangladesh economy.

Ms. Rahman specializes in local, regional, and global business development, including B2B and B2G, corporate communications, PR, stakeholder management, community liaison, CSR, and Customer-based Brand Equity. She is passionate about upskilling and empowering women entrepreneurs and integrating new technology into an organization's mission and the livelihoods of the country's people. angladesh.iry.com



Verticals Of Operations

Organizational focus is on **Mergers and Acquisitions** , operating under primary verticals

Renewable Energy	Infrastructure	Electric Vehicle Ecosystem	Defence Practice	Insurance
<p>Solar</p> <p>Hydro</p> <p>Wind</p> <p>Smart & sustainable solutions</p> <p>Smart city projects & solutions</p>	<p>Land & Buildings</p> <p>Water Projects</p> <p>Pharmaceuticals and Chemicals</p> <p>Energy storage solutions & green power projects</p>	<p>Analysis</p> <p>Finance</p> <p>Management</p> <p>Design</p> <p>Information Technology</p> <p>Compliance</p> <p>Operations</p>	<p>Product & Solutions Development</p> <p>Strategy Development</p> <p>Market Assessment</p> <p>Transaction Advisory</p> <p>Supply Chain & Operations Advisory</p>	<p>B2B & B2C Customised Insurance Coverage products</p> <p>Speciality Insurance Products</p> <p>Project, Portfolio and Individually Designed Products</p> <p>Strategy & Transactions</p> <p>Tax Services</p> <p>Sustainable Finance</p>
				<p>Finace, risk & actuarial Change</p>

Organizational focus is on **Mergers and Acquisitions** , operating under primary verticals

Entertainment	Services	Manpower	Others
<p>Investment & Investor Acquisition</p> <p>Product and Talent Management and Acquisitions</p> <p>Cybersecurity Merger Integration</p> <p>Digitally Integrated Customer Experience</p> <p>AI and Intelligent Automation</p>	<p>Audit Practice</p> <p>Investor Relations and Engagement</p> <p>M&A advisory and Execution</p> <p>Solutions and Growth initiatives with Innovative Products and Services</p> <p>Government liaison & Public Relations</p>	<p>Sourcing and Execution</p> <p>L&D</p> <p>Education, Courseware Development and Execution</p>	<p>Special Portfolio Project Acquisition and Execution</p>

Special Projects

Energy Storage Solutions (OPEX)

Energy Storage Solutions

A unique solution in power to address the Energy Efficiency Gap & its open possibilities for the future growth. It is a business model whereby customers pay for an energy service without having to make any upfront capital investment.

The Energy Storage Solution model usually takes the form of a subscription for battery and battery storage solutions owned by a service company or management of energy usage to deliver the desired energy service.



Community Projects

Community Water Purification Solutions

The initial treatment process consists of filtration or sedimentation to remove particulate matter from the untreated water. Then, a disinfection process is conducted (usually chlorination) to kill any remaining bacterial and viral pathogens from the filtrated water.

Community Power Solution (Off Grid)

Community power is the belief that people should have a say over the places in which they live and the services they use. It is a growing movement – with communities across the country, and the world, working together to improve places, public services and each other's lives.



Sun Dryers and Phase Change Material (PCM)

Phase Change Material for Solar Energy Usages and Storage

Solar energy is a renewable energy source that can be utilized for different applications in today's world. The effective use of solar energy requires a storage medium that can facilitate the storage of excess energy, and then supply this stored energy when it is needed. An effective method of storing thermal energy from solar is through the use of phase change materials (PCMs). PCMs are isothermal in nature, and thus offer higher density energy storage and the ability to operate in a variable range of temperature conditions.

Social awareness, along with the technological development of solar stills can significantly motivate people to use PCM-based energy storage systems.



Community Project

Drone Solutions for Vector Borne Diseases

Snaayou Healthcare & IT Solutions Pvt. Ltd is registered with DPIIT and MSME and provides Smart Solutions in the field of Public Health through Drone and other disruptive platforms and solutions since 2018. Vector-borne diseases like Malaria, Dengue, Chikungunya, Filariasis etc. account for more than 17% of all infectious diseases, causing more than 7 lac deaths annually. (W.H.O)

What solutions does Snaayou Offer?

Snaayou undertakes these Vector Control exercises in any catchment areas namely- Townships, Urban Local Bodies, Schools, Factories that are spread over large areas to name a few. The solutions encompass the following:

- 1.Solution 1-Image Capture&Analysis of affected sites using Unmanned Aerial Vehicles or Drones.
- 2.Solution 2-Larvicide Spraying Drones to contain and eliminate larval breeding sites. Adhere to Planned Repeat Spraying Cycles in larval hot spots based on the tenure of the Larvicide Doses.
- 3.MIS-Generation of valuable and quality MIS reports.



E-Commerce, Insights & Data Services

More than **15+ Clients**



Advisory Services	Cloud Migrations (App & Data)	Analytics	Emerging Technologies	ERP Implementations	Alliances
<ul style="list-style-type: none"> ■ Architecture & Advisory Services ■ Implementation Roadmaps / Digital Transformation Journey ■ Information Governance ■ Accelerators 	<ul style="list-style-type: none"> ■ Lift & Shift Migrations ■ Re-Host Migrations ■ Re-Engineering ■ New Enterprise Data Lake Foundations ■ Data Warehouse Applications ■ Big Data Platforms 	<ul style="list-style-type: none"> ■ Descriptive Reporting ■ Real Time Analytics (Events & Time Series) & Reporting ■ Hyper-Personalization ■ Visualization Libraries ■ Advanced Analytics / AI Use cases 	<ul style="list-style-type: none"> ■ Industry process Automation (Industry 4.0) ■ Innovations in BlockChain ■ Create EcoSystems with IoT ■ BPM ■ AR/VR/MR ■ Conversational AI / BOTS 	<ul style="list-style-type: none"> • ERP Module Implementations with SAP • ERP Module Implementations with Oracle Fusion • ERP Implementations with Microsoft Dynamics 365 	<ul style="list-style-type: none"> ■ Alliances with eCommerce Application Vendors ■ Alliance with BPM Company (Business process Management) ■ Alliance with Microsoft Technologies ■ Alliance with AWS (in progress)

DEVOPS & AGILE Methodology

RETAIL

CPG

LOGISTICS

CONSTRUCTION

MANUFACTURING

Technology Offerings

amazon web services
Azure
Google Cloud
ORACLE cloud

Amazon Redshift
Google BigQuery
ORACLE
Microsoft SQL Server
NETEZZA

mongoDB memSQL
cassandra

informatica
talend
pentaho
Microsoft SQL Server Integration Services

Apache Airflow
APACHE SPARK
php
python
Java
node
FRONT END Technologies
Kafka

Power BI
+tableau
MicroStrategy
TIBCO Spotfire
IBM COGNOS



Manufacturing	Payroll	Production
HR	Financials	Planning
Distribution	CRM	Analytics

Spectrum of Digital Services

Create a Digital Ecosystem with IoT Things, an inter-connected world that would interact in Real-Time & share data & Information to transform Day-Day operations

Bringing Transformation in construction, Logistics & Supply chain and has improved the Operations by 35%-50%. Blockchain has introduced Transparency & Accountability in Transactions. It will bring Acceleration & Security in the Post Covid-19 era

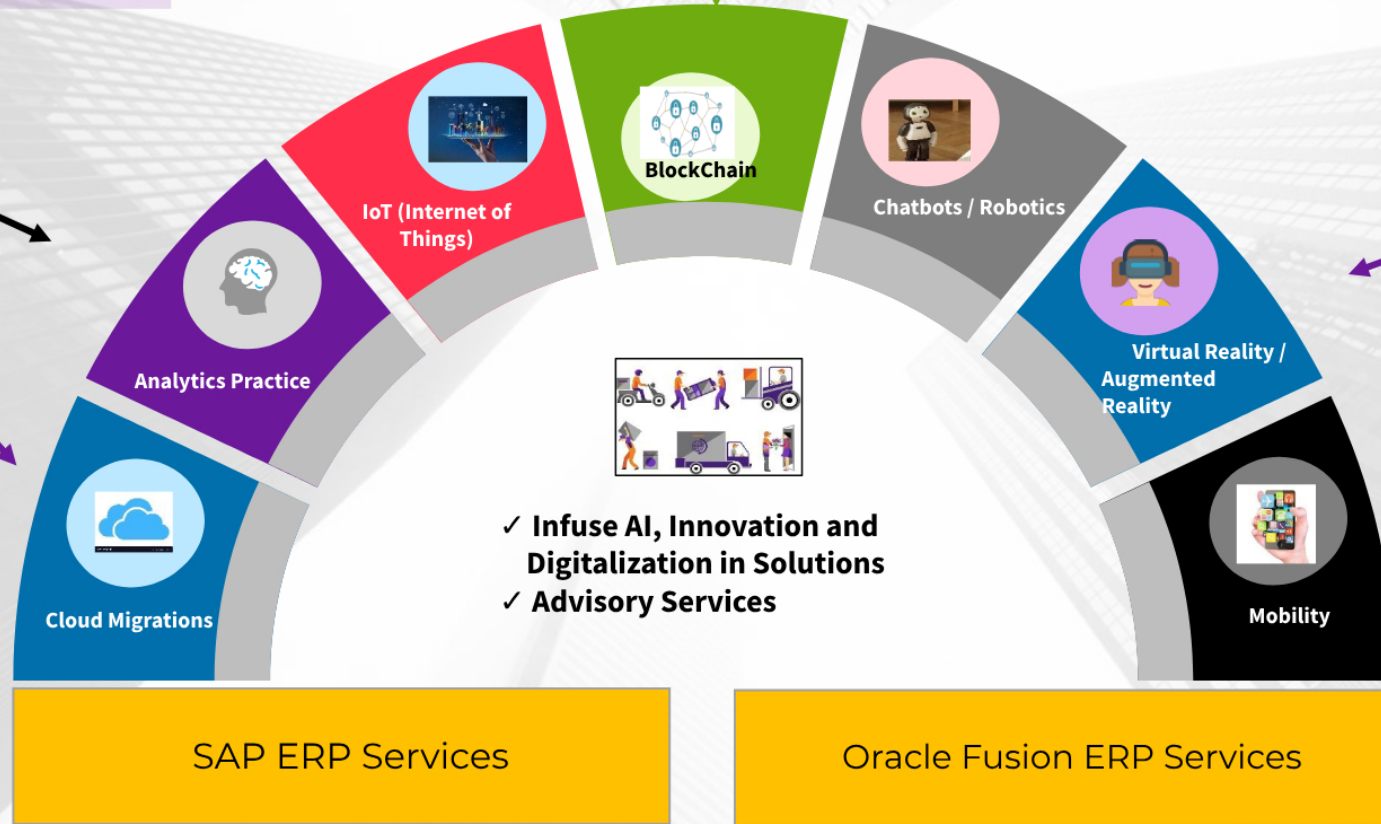
chatbots offer a Conversational User Interface solutions for your supply chain and logistics operations. Right from placing orders to processing payments and tracking orders, these bots can take up all high volume tasks

DWH, Visualizations & AI/ML is the new norm for the solutions that are going to be build for Data Driven Organizations.

Cloudification Services includes Platform Migration with Lift & Shift, Rebuild/Reengineer, Reboot, Replatform. Advisory Services can be leveraged for right tool

Understand the importance & how AR/VR will enhance the Service Industry, Manufacturing Industry, Tourism that would enhance the productivity

Mobility has been a Strengthening force in the Organizations, bringing Ease of Use and Access Anywhere & Everywhere Mantra





Our Clientele





Our Partners

Project Banking



Retail Banking



BANK OF MAURITIUS



Industry Associations



Confederation of Indian Industry



Automotive Component Manufacturers Association of India



#NHforEV
'National Highways for Electric Vehicles'

Our Mission, Vision & Objectives

Cognitive

Left and Right Brain

Traditionally, consulting is a left-brain activity. It has a strong fact-based focus aimed at solving problems in a scientific way. The right part of the brain, **associated with creativity, intuition, empathy**, etc. is largely ignored. WPC corrects this limitation.

Emotional

Head and Heart

So far, consulting is often primarily a head-only activity with consultants as cold "talking heads" that only provide clinical advice. **But people have a heart too. Not** using that in consulting in today's challenging environment is a waste of potential.

What is Whole - Person Consulting?

5 Futures And Their Benefit

Ethical

Consulting in the past could be instrumental and neutral focusing on what the client asked for. WPCs don't do that. They bring in their value and judgements in the Consulting process as well. **Not to enforce their views, but to help clients think about their own.**

Physical

Mind and Body

The classical consultant is not supposed to get their hands dirty. They give advice, but stay away from execution, however consultants also have a body while the amount of physical work is limited. **WPCs don't say away from doing real work.**

Social

Relational and involved

Old style Consulting is detached. **WPCs is deeply human centered.** you work with your clients not for them you'll bring in everyone's perspective and engage in a true conversation, thereby creating personal relationships.

Good consultants bring in their whole selves. They don't play the role of a consultant, or restrict themselves to what is expected. They embrace being a Whole-Person Consultant.

We've seen them: consultants that work according to the book, do what they are supposed to do, often even quite effectively. But, something is missing. They are hard to relate to, wear a mental suit, or don't say what they really think.

I aim to be the exact opposite. When I work with a client, they deserve "all of me"—to use John Legend's words. This means not just my consulting skills or intelligence, but also my creativity, personality, and vulnerabilities.

This is what Whole-Person Consulting (WPC) means:

COGNITIVE: LEFT and RIGHT BRAIN:

Traditionally, consulting is a left-brain activity. It has a strong fact-based, cognitive-analytical focus aimed at deconstructing and solving problems in a scientific way. The right part of the brain, associated with creativity, intuition, holistic thinking, empathy and self-awareness is largely ignored. WPC corrects this limitation.

EMOTIONAL: HEAD and HEART:

So far, consulting is often primarily a head-only activity. The image is that of consultants as cold "talking heads" that switch off their emotions and provide clinical advice. But next to a head, people have a heart too. Not using that in consulting in today's challenging environment is a waste of potential.



PHYSICAL: MIND and BODY:

The classical consultant is not supposed to get their hands dirty. They give advice, but stay away from execution. However, consultants also have a body. While the amount of physical work is of course limited, WPCs don't shy away from doing real work for the client, like helping with implementation.

SOCIAL: RELATIONAL and INVOLVED:

Old-style consulting is detached. WPC is deeply human-centered. You work with your clients, not for them. And not just with the top; you'll bring in everyone's perspective and engage in a true conversation, thereby creating personal relationships even if they just last weeks or months.

ETHICAL: VALUE and VALUES-BASED:

Consulting in the past could be instrumental and neutral, focusing on what the client asked for. WPCs don't do that. They bring in their values and judgments in the consulting process as well. Not to enforce their views on clients, but to help them think about and challenge their views.

In short, as a Whole--Person Consultant, you bring in your full cognitive, emotional, physical, social and ethical self to the table when you work with a client. You use your "all of me" instead of merely the left side of your brain.



2050—theFuture!

Wind, water, geothermal and solar power can meet the worldwide demand for 11.804 TW of energy while avoiding the predicted global temperature increase of 2.7 degrees Fahrenheit (1.5 degrees Celsius) above preindustrial levels by 2050.

The researchers outline how doing so would save the lives of 4 million to 7 million people who might have otherwise died from diseases caused by air pollution, save countries more than \$20 trillion overall in health and climate costs, and produce a net increase of more than 24 million long-term jobs.



Planet Texas 2050 is a research grand challenge at The University of Texas at Austin. We're a team of more than 150 researchers across all disciplines working together over the next decade to find ways to make our state more resilient in the face of extreme weather events and rapid population growth.

Thank You



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